

AccuServe US About Us

Do you require Fair Market Valuations, Fairness Opinions, assistance with term sheet negotiations, assistance with building strategic plans and business plans? You have come to the right place! We have been in business close to 4 years and our valuations, advisory and negotiation services have covered about 250 private or closely-held businesses to date. We have certified about 600 valuation reports in the last 3.5 years.

AccuServe US specializes in Fair Market Valuations and Advisory Services that include valuation formats ranging from informal Calculations of Value (informal scenario-based calculations) to audit-proof Formal Valuation Opinions that conform to FASB guidelines such as FAS 157 and/or government regulations such as IRC 409A.

At AccuServe US, our principals have completed valuation projects and advisory for more than 250 privately or closely-held companies in sectors such as information technology, biotechnology, robotics, semi-conductors, industrials, retail services, consumer goods, manufacturing, advanced manufacturing, nanotechnology, wireless technologies, ecommerce, and other complex-to-model companies. Click on List of industries/sectors to view list of industries/sectors we have completed valuation work to date.

We have deep expertise in valuing and advising companies across all revenue/EBITDA stages, from pre-revenues to near-IPO firms. In AICPA terms, we have valued/advised companies from Level 1, requiring simple asset approaches, to Level 6, requiring detailed Income and Market Approaches. Additionally, we calculate fair market values of minority, non-marketable common stock for IRC 409A requirements using advanced techniques such as option pricing allocation and probability weighted expected return method (PWERM). We also have completed FAS 141/142 PPA reports, FAS 157 FMV reports, transfer pricing calculations, Intellectual Property Valuations (IP Valuations), and FAS 123R Option Pricing Calculations.

Our models have been audited/validated by leading accounting firms including KPMG, PriceWaterHouseCoppers, Deloitte & Touche, BDO Seidman and Ernst & Young. Several smaller audit firms have also reviewed our models. As per SAS 73 audit standards, our resumes are on file with these audit firms.

AccuServe US offers low-cost, high-quality, fast turn around solutions for your valuation and advisory needs. We are price competitive thanks to the strength of our well-designed, error-minimizing templates, our industry experience, and the efficient use of technology and databases to quickly and accurately turn around your valuation models. We analyze your company over 22 risk factors and compare your financials with those of your peers across at least 10 parameters. We provide you with detailed but relevant notes that ensure transparency when subject to validating tests, saving you considerable audit/accounting fees. Call or write to us to discuss our highly competitive rates, quick turnaround times and learn more about our conforming, relevant, accurate, and transparent services. References, testimonials and sample models/reports are also available upon request.

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